



ANNUAL REPORT

JULY 2019 - JUNE 2020

Where new beginnings come to light

18 Degrees promotes the well-being and strengths of children, youth, adults and families to build better communities in four core areas:

Early Education & Care



Foster Care & Adoption



Child & Family Well-being



Youth Development



Program Highlights

- Expanded services by starting five new programs
- Launched a new partnership supporting LGBTQ+ youth
- Secured employment for 29 young adults
- Supported mentoring for 100% of youth who wanted a mentor
- Served an average of 42 children in foster care and celebrated 8 adoptions
- Expanded Kids 4 Harmony by 20% and had 12 students selected by audition for the competitive Youth Orchestra of Los Angeles.
- Pivoted to new ways of providing early education and care - created full-day virtual learning program with school-aged children
- Earned the National Parents As Teacher's program designation of model affiliate, and a citation for addressing substance abuse issues

Board of Directors

July 2019 - June 2020

Christopher King, Chair
 Virginia Stanton Smith, Vice Chair
 Robert Bogomolny, Treasurer
 Raymond Kushi, Assistant Treasurer
 Eric Lamoureux, Corporate Clerk
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 Dr. William Levy
 Buffy Lord
 Dr. Carolyn Newberger
 J. Mark Peterman
 Carole Siegel
 Ken Stark

Colleen Holmes, President and CEO

Supporting our community through COVID-19

Since the beginning of the Coronavirus pandemic, we had three clear goals: keeping services running and accessible to the fullest extent possible; keeping our staff employed and paid; and continuing on our mission, every child in a family, every family in a community, now and for the future. Our staff, with the support of our Board of Directors, the generosity of funders and donors, continue to meet the needs of children, young people, and families as the pandemic persists.

- Began providing Neighbor to Neighbor emergency funding
- Served as an emergency childcare site for children of essential workers
- Moved to working remotely while keeping a base site open March - June. Continued to serve 85% of our families
- Continue providing services virtually, including groups, home visits, supporting adoptions, and foster care placements, and offering community activities such as virtual scavenger hunts, dance lessons, and story times
- Continue facilitating safe group meet-ups under our tent, in parks and other outside spaces
- Implemented an agency plan to help students and families with remote learning
- Created and implemented health and safety guidelines for staff and people we serve resulting in no COVID cases.



18 DEGREES

Income and Expenses for the Years Ended June 30, 2020 and 2019

INCOME	FY20	FY19
United Ways	\$200,000	\$186,988
Contributions	\$773,809	\$416,541
Grants	\$343,152	\$258,148
Government Contracts	\$8,208,310	\$7,343,509
Service Fees	\$120,883	\$307,250
Investment income (loss) , net	\$10,400	\$46,090
Other Income	\$26,498	\$35,743
TOTAL INCOME	\$9,683,052	\$8,594,269
OPERATING EXPENSES		
Program Expenses	\$7,637,975	\$7,454,487
Core mission support	\$1,112,526	\$1,053,455
Fundraising	\$98,255	\$98,059
Total Operating Expenses	\$8,848,756	\$8,606,001
Subtotal Excess (Deficit)	\$834,296	\$(11,732)
Strategic Investment	\$44,821	\$40,820
Total Excess (Deficit)*	\$789,475	\$(52,552)

*In Fiscal Year 2020, 18 Degrees secured multi-year funding from private funders, of which we are required to record 100% in this fiscal year, even though the expenses will be incurred in subsequent years. Revenue also reflects temporary COVID relief from local sources and the state, and funding for new programs. Some expenses were down due to the restrictions imposed on normal operations, however other costs increased due to PPE expense and new COVID-19 safety protocols. This year's net excess will help support our agency into the next year as we continue services during the on-going pandemic and manage through the uncertainties ahead.

The above is an excerpt from 18 Degrees' financial statements for the years ending June 30, 2020 and 2019. A complete audit report is available upon request.

Financial Summary

